PT DHARMA SATYA NUSANTARA TBK (DSNG) INVESTOR NEWSLETTER



In the first half of 2013, our total FFB production reached 555,570 tons, an increase of 28% compared to the same period in 2012. Our average FFB yield per hectare for nucleus reached 12.0 tons compared to 10.9 tons in 1H 2012. CPO production also rose 31%, to 145,397 tons, in the first half compared to the same period last year.

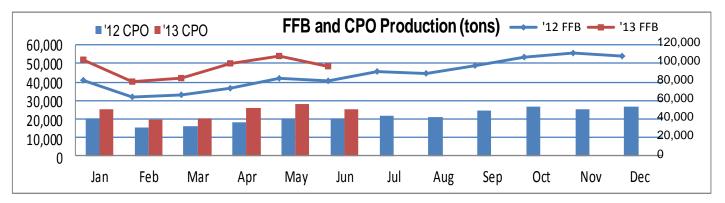
The company's CPO sales volume also increased to 147,693 tons, 30.5% higher than the same period last year.

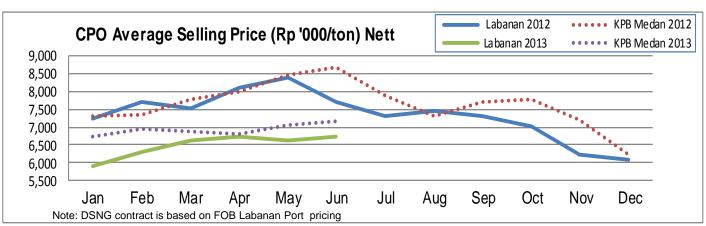
Our new planting program has shown significant progress as well. As of June 2013, DSNG has completed new planting of 4,196 ha, comprised of 2,920 ha nucleus and 1,275 ha plasma.

	1H2012	1H2013	YoY%	1Q2013	2Q2013	QoQ%
Plantation Performance						
FFB Production (ton)	433,198	555,570	28.2	259,762	295,808	13.9
Nucleus	418,391	519,972	24.3	244,235	275,737	12.9
Plasma	14,803	35,598	140.5	15,527	20,071	29.3
Mill Performance						
FFB Processed (ton)	444,470	600,350	35,0	277,497	322,853	33.1
CPO Production (ton)	110,882	145,397	31.1	65,644	79,753	16.3
PK Production (ton)	15,857	18,931	19,4	8,838	10,093	14.2
PKO Production (ton)	1	4,262		468	3,794	710.7
CPO OER (%)	24.93	24.22	-2.8	23.66	24.70	4.4
FFA (%)	2.64	2.60	-1.5	2.74	2.46	-10.2
Sales Performance						
CPO (ton)	113,173	147,693	30.5	73,266	74,427	1.6
PK (ton)	16,657	12,512	-24.9	6,924	5,588	-19.3
PKO (ton)	-			-	3,200	-

PLANTING PROGRAM						
New Planting	1Q2012	2Q2012	1Q2013	2Q2013		
Nucleus	646	732	1,055	1,865		
Plasma	204	360	777	498		
Total	850	1,092	1,832	2,363		

Planted (As of 06/13)	Mature (ha)	Avg Age (yr)	Immature (ha)	Total Planted
Nucleus	43,488	7.2	11,495	54,983
Plasma	4,982	3.2	5,282	10,264
Total	48,470	6.6	16,777	65,247





WOOD PRODUCT BUSINESS

Sales Volume		1H2012	FY2012	1H2013
Panel	m3	186,024	334,512	134,358
Engineered doors	pcs	46,868	91,102	29,066
Engineered flooring	m2	680,284	1,166,657	556,066
Average Selling Price				
Panel	Rp/m3	2,986,110	3,095,952	3,643,474
Engineered doors	Rp/pcs	671,797	683,267	975,587
Engineered flooring	Rp/m2	269,086	272,964	291,092

In the first half of 2013, our wood panel production volume fell by 26.6%, comparing to the same period last year. Engineered doors and engineered flooring also decreased, by 37.1% and 17.5% respectively.

The volume decreased is occurred as the impact of the company strategies to shift to higher value added products. The Average Selling Price for in the first half of 2013 has increased. Panel prices rose 17.2% over the same period last year, while engineered door pricing rose by 40.6% and engineered flooring by 8.2%.

DISCLAIMER

The views expressed here contain information derived from publicly available sources that have not been independently verified. No representation or warranty is made as to the accuracy, completeness or reliability of the information. Any forward looking information in this presentation has been prepared on the basis of a number of assumptions which may prove to be incorrect. This presentation should not be relied upon as a recommendation or forecast by PT. Dharma Satya Nusantara Tbk. Nothing in this release should be construed as either an offer to buy or sell or a solicitation of an offer to buy or sell shares in any jurisdiction.